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| **Part IV. EVALUATION, ENTITLEMENT AND REHABILITATION PLANNING****Section C. PLAN DEVELOPMENT** |
| **Chapter 8. GUIDELINES FOR THE DEVELOPMENT AND****ADMINISTRATION OF A SELF-EMPLOYMENT PLAN** |
| **Objectives:** | After completion of this training, a VR&E staff is expected to:• Understand the process for selecting the self-employment track.* Define the components of a self-employment plan.
* Detail the outcomes and the actions consistent with the results of the employment through long-term services.
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| **Contents:** | **Self-Employment Plan Overview**a. Definitionsb. Purposec. Durationd. Servicese. Provision of Service**Self-Employment Planning Process**a. Preliminary Self-Employment Evaluation Processb. Preliminary Self-Employment Evaluation Findingsc. Category Assignment**Develop a Proposed Business Plan**a. Business Plan Developmentb. Review and Analysis of Business Planc. Summation of Business Plan Analysis**Self-Employment Plan Development**a. Conduct an Analysis of the Proposed Business Planb. Develop the Self-Employment Planc. Determine Case Management Leveld. Corporate WINRS (CWINRS) Activitye. Self-Employment Plan Concurrencef. Complete the Orientation Processg. Document the Planning and Orientation Processh. Administer the Plani. Evaluate and Amend the Planj. Develop the Individualized Employment Assistance Plan (IEAP)**Outcomes of Self-Employment Plans**a. Rehabilitatedb. Interruptedc. Discontinued |
| **Exercises:** | 1. Define the process of selecting the self-employment track.
2. Describe the process for preliminary evaluation activities for self-employment and the findings.
3. When is category assignment completed and when does Central Office need to approve?
4. What is the purpose of a business proposal? Describe the process and procedures for developing a business proposal.
5. Define the required steps for developing a plan of services for self-employment.
6. What is the process for documenting and recordkeeping in CWINRS for the self-employment plan?
7. Outline the concurrence process for a self-employment plan.
8. Identify the possible outcomes for self-employment services and the required corresponding actions.
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| **Rescission Information:** | Part IV rescinds the following M28 and M28-1 Chapters:M28, Part IV, Subpart iii, Chapters 1-7M28, Part IV, Subpart iv, Chapters 1-9M28-1, Part II, Chapters 2, 6, and 8The following VR&E Circulars and letters are also rescinded: |