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| **Part IV. EVALUATION, ENTITLEMENT AND REHABILITATION PLANNING**  **Section C. PLAN DEVELOPMENT** | |
| **Chapter 8. GUIDELINES FOR THE DEVELOPMENT AND**  **ADMINISTRATION OF A SELF-EMPLOYMENT PLAN** | |
| **Objectives:** | After completion of this training, a VR&E staff is expected to:  • Understand the process for selecting the self-employment track.   * Define the components of a self-employment plan. * Detail the outcomes and the actions consistent with the results of the employment through long-term services. |
| **Contents:** | **Self-Employment Plan Overview**  a. Definitions  b. Purpose  c. Duration  d. Services  e. Provision of Service  **Self-Employment Planning Process**  a. Preliminary Self-Employment Evaluation Process  b. Preliminary Self-Employment Evaluation Findings  c. Category Assignment  **Develop a Proposed Business Plan**  a. Business Plan Development  b. Review and Analysis of Business Plan  c. Summation of Business Plan Analysis  **Self-Employment Plan Development**  a. Conduct an Analysis of the Proposed Business Plan  b. Develop the Self-Employment Plan  c. Determine Case Management Level  d. Corporate WINRS (CWINRS) Activity  e. Self-Employment Plan Concurrence  f. Complete the Orientation Process  g. Document the Planning and Orientation Process  h. Administer the Plan  i. Evaluate and Amend the Plan  j. Develop the Individualized Employment Assistance Plan (IEAP)  **Outcomes of Self-Employment Plans**  a. Rehabilitated  b. Interrupted  c. Discontinued |
| **Exercises:** | 1. Define the process of selecting the self-employment track. 2. Describe the process for preliminary evaluation activities for self-employment and the findings. 3. When is category assignment completed and when does Central Office need to approve? 4. What is the purpose of a business proposal? Describe the process and procedures for developing a business proposal. 5. Define the required steps for developing a plan of services for self-employment. 6. What is the process for documenting and recordkeeping in CWINRS for the self-employment plan? 7. Outline the concurrence process for a self-employment plan. 8. Identify the possible outcomes for self-employment services and the required corresponding actions. |
| **Rescission Information:** | Part IV rescinds the following M28 and M28-1 Chapters:  M28, Part IV, Subpart iii, Chapters 1-7  M28, Part IV, Subpart iv, Chapters 1-9  M28-1, Part II, Chapters 2, 6, and 8  The following VR&E Circulars and letters are also rescinded: |