

PMC VSR Advanced Core Course

Phase 5: Stages of a Claim

Part 1: Determine Eligibility

Lesson 6: End Product (EP) Codes

Lesson Plan

October 28, 2016 Version 1.0

EP Codes

Lesson Overview

Topic	Description	
Time Estimate:	1.5 hours	
Purpose of the Lesson:	This lesson is part of the entry-level curriculum, Core Course for PMC VSRs. The purpose of this lesson is to show PMC VSRs how to decide whether the end product established by the claims assistant is correct.	
Prerequisite Training Requirements:	Prior to taking the End Product Codes lesson, trainees must complete PMC VSR Core Course Phases 1–4, and Phase 5, Part 1, lessons 1–5. (Refer to the Master Course Map learning aid for a list of lessons.)	
Target Audience:	This lesson is for entry level PMC VSRs.	
Lesson	Master Course Map learning aid	
References:	Compensation and Pension Knowledge Management (CPKM)	
	M21-1 III.ii.2.D.1.b (Definition: Reopened Claim)	
	M21-1 III.ii.2.F.1.a (Definition: Request for Reconsideration)	
	M21-4 Appendix B (End Product Codes and Work-Rate Standards for Quantitative Measurements)	
	M21-4 Appendix B.1.a (Correct EP Use and Work Measurement)	
	M21-4 Appendix B.1.f (Third Digit Modifiers)	
	M21-4 Appendix B.II (End Products - Compensation, Pension, and Fiduciary Operations)	
	End Product (EP) Codes job aid	
	Modifying End Product (EP) Codes job aid	
Knowledge Check:	Phase 5: Stages of a Claim, Part 1 (a): Initial Screening and Claim Establishment Knowledge Check	

Topic	Description
Technical	Program Benefits and Eligibility (PMC VSR)
Competencies:	Processing Claims (PMC VSR)
	VBA Applications (PMC VSR)
Lesson	Confirm End Product (EP) is correct
Objectives:	Define an EP code
	Verify the EP code matches the type of claim
	Verify the correct EP code is used in SHARE, MAP-D, and VBMS
	Modify the EP code under Pending Issue File (PIF) change (PCHG)
What You	Lesson Plan
Need:	Master Course Map learning aid
	• Slides
	Projector
	Access to VBA Intranet
	Access to CPKM
	Access to the following job aids from VSR Assistant:
	 End Product (EP) Codes job aid
	 Modifying End Product (EP) Codes job aid
	Access to the SHARE and VBMS demo portal
	 Sample claimant file with incorrect EP code on the demo SHARE, MAP-D, and VBMS

Instructor Notes

This lesson provides trainees with the information and references to be able to decide whether the EP code established by the Claims Assistant is correct. The lesson presents opportunities to participate in group discussions and practice-scenarios to confirm whether the EP code is correct and to practice modifying an incorrect EP code. Trainees will use the CPKM Portal to access M21-4 Appendix B.

PowerPoint Slides	Instructor Activities
End Product (EP) Codes	DISPLAY slide 1. "End Product (EP) Codes" INTRODUCE yourself as the instructor. INTRODUCE the lesson.
PHASE 5 PART 1 Determine Eligibility PHASE 5 PART 2 Process a Claim PHASE 5 PART 3 Promulgate Non-Rating or Rating Decision PHASE 5 PART 4 Prepare Decision Notice PHASE 5 PART 5 Award Adjustments	DISPLAY slide 2. "You Are Here" REFER to the Master Course Map learning aid in the Trainee Guide. INFORM trainees that Phase 5, Part 1: Determine Eligibility contains four subparts. Subpart 1a contains several lessons that focus on the initial screening and establishing a claim. EMPHASIZE that each of these lessons relates to the others as part of the initial screening process.

PowerPoint Slides		Instructor Activities
Initial Screening • Complete or Incomplete		DISPLAY slide 3. "Initial Screening"
• F	Applications for Benefits Fully Developed Claims Flash, Expedited (Priority), Previous, Dual or Reopened/New	EXPLAIN that during the initial screening process, the PMC VSR determines whether the Claims Assistant has processed the initial screening correctly and evaluates other aspects of the claim.
• [Claims Date of Claim Validate POA	INFORM trainees that this lesson focuses on confirming that the EP code is correct as part of the initial screening process.
• 1	End Product Codes Introduction to Old Law and Section 306 Pension	REMIND trainees that they have learned how to perform the following parts of the initial screening:
	Section 300 Fension	Determine whether the application for benefits is complete or incomplete.
		Distinguish FDCs from standard claims.Confirm the special claim types.
		 Confirm the special claim types. Confirm the Date of Claim (DOC).
		Validate the Power of Attorney (POA).
Ice Breaker Activity (1 of 2)		DISPLAY slide
• 1	nstructions:	4. "Ice Breaker Activity (1 of 2)"
C	Access End Product (EP) Codes job aid from the VSR Assistant.	
C	Read the scenario on the next slide.	PREFER to the End Product (EP) Codes job aid. DIRECT trainees to use the End Product (EP) Codes job aid in the VSR Assistant to confirm the
C	Use the job aid to confirm the EP code and Date of Claim (DOC) are correct.	EP code and Date of Claim (DOC) are correct based on the scenario on the next slide. Have them write down their answer and then share with
	Write down your answer.	the class.
Time allowed: 5–7 minutes		REMIND trainees that they learned how to confirm the DOC in a previous lesson.

PowerPoint Slides	Instructor Activities
Ice Breaker Activity (2 of 2) Scenario: Megan Andrews submits a completed VA Form 21-534EZ (Application for DIC, Death Pension, and/or Accrued Benefits) indicating she wants survivor's pension on January 7, 2016. A review of the corporate record indicates no previous claims have been submitted. The Claims Assistant selected an EP of 190 and a DOC of 01/07/2016 for this claim.	DISPLAY slide 5. "Ice Breaker Activity (2 of 2)" READ the scenario. PROVIDE the correct answer: • EP code is not correct—should be EP 197 • DOC is correct—01/07/2016 EXPLAIN the importance of properly identifying the EP code and making sure that the EP is entered correctly in VBA applications. TELL the trainees that death pension is now referred to as survivor's pension and they will likely see it both ways. EMPHASIZE that the End Product (EP) Codes job aid will be used throughout this lesson. Direct the trainees to keep the document open for quick accessibility.
 Technical Competencies Program Benefits and Eligibility (PMC VSR) Processing Claims (PMC VSR) VBA Applications (PMC VSR) 	DISPLAY slide 6. "Technical Competencies" EXPLAIN that this lesson prepares trainees for the program benefits and eligibility, processing claims, and VBA Applications competencies.

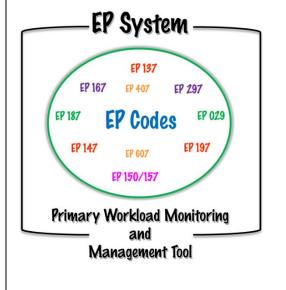
PowerPoint Slides	Instructor Activities
 Lesson Objectives Confirm End Product (EP) code is correct Define an EP code. Verify the EP code matches the type of claim. Verify the correct EP code is used in SHARE, MAP-D, and VBMS. 	7. "Lesson Objectives" PRESENT the objectives for the lesson.
 Modify the EP code under Pending Issue File (PIF) change (PCHG). 	
PHASE 5 PART 1a Initial Screening and Establishing a Claim Phase 5 Part 1a Knowledge Check Phase 5 Part 1b Basic Eligibility Phase 5 Part 1b Knowledge Check Phase 5 Part 1b Knowledge Check	B. "Knowledge Check" INFORM the trainees that they will be assessed on this content in the Phase 5: Stages of a Claim, Part 1(a): Initial Screening and Claim Establishment Knowledge Check. The Knowledge Check will be given after Phase 5, Part 1, Lesson 8.
PHASE 5 PART 1d Beyond Basic Eligibility and Ready to Rate Phase 5 Part 1d Knowledge Check	REFER to the Master Course Map learning aid, Lessons by Phase section, to review the lessons included within the Knowledge Check.

PowerPoint Slides

Instructor Activities

What Is an EP Code?

- EP codes are three-digit numbers.
- Each claim is established with an EP code.
- EP codes are part of the EP system that is the primary workload monitoring and management tool.



DISPLAY slide

9. "What is an EP Code?"



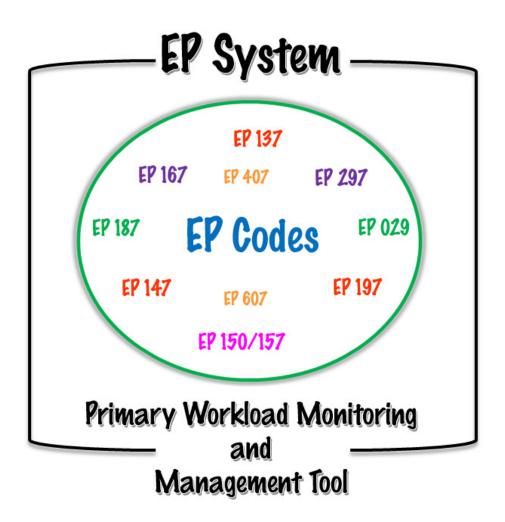
ASK what is an EP Code?



REFER to CPKM Portal to view M21-4 Appendix B.1.a (Correct EP Use and Work Measurement). Have trainees navigate to the correct page and ask one of them read the reference aloud.

EXPLAIN that an EP is a three-digit code that facilitates proper control of pending workloads and appropriate work measurement credit. With few exceptions, the EP should remain pending until all required actions on the claim have been completed.

DISCUSS the use of EP codes. Use your personal experience to guide your discussion.



PowerPoint Slides	Instructor Activities
 Third-digit Modifiers (1 of 2) "Modifier" and "Incremental" are used interchangeably. 	DISPLAY slide 10. "Third-digit Modifiers (1 of 2)" EXPLAIN that the third digit of an EP code can be modified based on the type of claim or issue. The
 EP codes may be modified to identify: o Issues 	third-digit modifier also is referred to as incremental.
Type of claimIncremental multiple claims	DEMO
of the same EP category	DEMONSTRATE the incremental drop-down menu in SHARE.

PowerPoint Slides	Instructor Activities
Third-digit Modifiers (2 of 2)	DISPLAY slide 11. "Third-digit Modifiers (2 of 2)"
140 + Modifier 7 = 14Z	REFER to CPKM Portal to view M21-4 Appendix B.1.f (Third Digit Modifiers). Choose a trainee to read the reference aloud.
***	DISCUSS the different modifiers and their uses. Let the trainees know that the modifier 7 is used for pension claims. Use the following example to guide your discussion:
	• 140 + modifier 7 = 147
	REFER to the End Product (EP) Codes job aid in the VSR Assistant. Have trainees navigate to the EP 147. Have one of them read the first bullet in the description of EP 147.



PowerPoint Slides	Instructor Activities
List of Authorized EP Codes Pension Claim Types: Original Maintenance New Reconsidered	DISPLAY slide 12. "List of Authorized EP Codes" REFER to CPKM Portal to view M21-4 Appendix B.II (End Products - Compensation, Pension, and Fiduciary Operations). Have trainees navigate to the correct section.
	EXPLAIN that section II of Appendix B provides the comprehensive list of authorized EP codes for both compensation and pension claims. EMPHASIZE that the list of authorized EP codes are organized based on different claim types.
EP Codes and Claim Types (1 of	DISPLAY slide
3)	13. "EP Codes and Claim Types (1 of 3)"
When should the original EP code be used?When are maintenance EP codes	DISCUSS that EP codes are categorized based on the different claim types. Use the following questions to guide your discussion:
most commonly used?	 When should the original EP code be used? An original EP code should be used when the Veteran or claimant is applying for the first time for any VBA benefit.
	When are maintenance EP codes most commonly used?
	 Maintenance EPs are generally used for awards that are already running.
	o Maintenance applies to non-rating.

SPLAY slide . "EP Codes and Claim Types (2 of 3)" (PLAIN that a reopened claim is now referred as a <i>new</i> claim for pension purposes.
•
EFER to view M21-1 III.ii.2.D.1.b (Definition: opened Claim) Have one of the trainees read e Notes section aloud. Have one of the trainees mmarizes what this means in his or her own ords.
IPHASIZE that reopened claims are still used DIC claims.
or I

PowerPoint Slides		erPoint Slides	Instructor Activities
EP Codes and Claim Types (3 of 3)		odes and Claim Types (3 of	DISPLAY slide 15. "EP Codes and Claim Types (3 of 3)"
A reconsidered EP code would be any EP code OTHER than an original EP.		any EP code OTHER than an	
•		ample EP codes for considered claims:	ASK what is a request for reconsideration?
	0	137 (reconsideration of dependency)	REFER to view M21-1 III.ii.2.F.1.a (Definition:
	0	150 (reconsideration of income / net worth)	Request for Reconsideration). Have one of them read the reference aloud to answer the question.
	0	029 (reconsideration of DIC)	DISCUSS EP codes for request for
	0	127 (reconsideration of competency or SMP)	reconsideration. Use the following key points to guide your discussion.
	0	160 (reconsideration of burial)	 If a claim is received before the expiration of one year, it would be considered a request for reconsideration.
	 290 (reconsideration of eligibility) 	 A prescribed form is not required for a request for reconsideration. 	
			Reconsidered EP codes would be any EP code other than an original EP.
			DIRECT the trainees to the example EP codes for reconsidered claims. Point out that these are common pension EP codes used for maintenance and new claims but are also used for request for reconsiderations.

PowerPoint Slides	Instructor Activities
Group Activity—Practice Exercise	DISPLAY slides 16. "Group Activity—Practice Exercise"
 Instructions: Each group has the following roles: Announcer—Gives the group the EP code from the left column of the EP Code Worksheet in Trainee Guide Navigator—Looks up the EP code in the End Product (EP) Codes job aid Transcriber—Notes the answer in right column of the EP Code Worksheet in Trainee Guide Using the End Product (EP) Codes job aid as a reference, select the claim type (original, reopened, new, or maintenance) for the given the EP code. Time allowed: 10–12 minutes 	 DIVIDE trainees into groups of three. Assign groups or ask trainees to form groups. EXPLAIN that each group needs to have the following roles: Announcer— Gives the group the EP code. Navigator— Looks up the EP Code in the End Product (EP) Codes job aid in Trainee Guide. Transcriber—Notes the answer in EP Code Worksheet in Trainee Guide. DIRECT trainees to choose their roles within the group. TELL the groups to access the End Product (EP) Codes job aid from the VSR Assistant and the EP Code Worksheet in the Trainee Guide. GIVE the instructions for the activity. Using the job aid as a reference, select the claim type for the EP code. There may be more than one claim type for the EP code. Groups will have 10–12 minutes to discuss and record their answers.
• Time allowed: 10–12 minutes	

Group Activity: Practice Exercise: Select all that apply

EP Code	Pension/DIC Claim Types Original, Reopened, New or Maintenance
EP 137	
EP 029	
EP 187	
EP 147	
EP 127	
EP 197	
EP 150/157	

PowerPoint	Slides	Instructor Activities
Group Activi Exercise Ans	ty—Practice swers (1 of 4)	DISPLAY Slide 17. "Group Activity—Practice Answers (1 of 4)"
EP Code	Pension/DIC Claim Type Original, Reopened, or Maintenance	PROVIDE the answers to the group activity.
EP 137 EP 029	New or Maintenance Reopened	EMPHASIZE that the EP Codes job aid provides the most common EP codes used for pension claims but the M21-4 Appendix B Section II (End Products - Compensation, Pension, and Fiduciary
EP 187 EP 147 EP 127	Original Original New	
EP 197 EP 150/157	Original New or Maintenance	
		Operations) should be used as the comprehensive and up-to-date list of EP codes.

Group Activity Answers

EP Code	Pension/DIC Claim Types Original, Reopened, New or Maintenance
EP 137	New or Maintenance
EP 029	Reopened
EP 187	Original
EP 147	Original
EP 127	New
EP 197	Original
EP 150/157	New or Maintenance

PowerPoint Slides	Instructor Activities
 Group Activity—Practice Exercise Answers (2 of 4) Original Claims: EP 187—This EP is used for a Veteran who is applying for pension benefits and has never applied for any VBA benefits 	 Instructor Activities DISPLAY Slide 18. "Group Activity—Practice Answers (2 of 4)" DISCUSS the original EP code answers. These EP codes fall under the original claim type because: EP 187—This EP code is used for a Veteran who is applying for pension benefits and has never applied before.
 EP 197—This EP is used for surviving spouses or children_of Veterans applying for pension who have <i>never</i> applied before. EP 147—This EP is used for surviving spouses or children of Veterans applying for DIC benefit (Dependency and Indemnity Compensation) 	 EP 197—This EP code is used for surviving spouses and children of Veterans applying for pension who have <i>never</i> applied before. EP 147—This EP code is used for surviving spouses and children of Veterans applying for DIC benefit (Dependency and Indemnity Compensation) service connected survivors' benefit who have <i>never</i> applied before.
service connected survivors' benefit who have <i>never</i> applied before.	

PowerPoint Slides	Instructor Activities
Group Activity—Practice Exercise Answers (3 of 4)	DISPLAY Slide 19. "Group Activity—Practice Answers (3 of 4)"
 New/Reopened Claims: EP 029— This EP applies to reopened DIC claims and requests for aid and attendance while receiving DIC. EP 127—This EP applies to new disability pension and survivors' pension claims. 	DISCUSS the Reopened and New EP code answers. These EP codes fall under these claim type because:
	EP 029—This EP applies to reopened DIC claims and requests for aid and attendance while receiving DIC.
	EP 127—This EP applies to new disability pension and survivors' pension claims.
	EMPHASIZE that EP 029 and EP 127 are EP codes could also fall under the reconsidered claim type.

PowerPoint Slides	Instructor Activities	
Group Activity—Practice Answers (4 of 4)	DISPLAY Slide 20. "Group Activity—Practice Answers (4 of 4)"	
 Maintenance claims: EP 137—This EP applies to all actions involving dependency determinations where the primary issue involved is 	 DISCUSS the Maintenance EP code answers. These EP codes fall under the maintenance claim type because: EP 137—This EP applies to all actions involving dependency determinations where 	
entitlement based on relationship or dependency.	the primary issue involved is entitlement of benefits based on relationship or dependency.	
EP 150/157—This EP applies to survivors and disability claims where the issue involved is entitlement of benefits based on income or estate factors. This EP also applies to adjustments based on medical expenses submitted.	 Veteran tells us that he was just married EP 150/157—This EP applies to survivors and disability claims where the issue involved is entitlement of benefits based on income or estate factors. This EP also applies to adjustments based on medical expenses submitted. Veteran tells VA that he just won \$1000 from the lottery Veteran submits a medical expense report EMPHASIZE that EP 137 and EP 150/157 are EP	
	codes could also fall under the new claim type. NOTE that the Philadelphia PMC uses EP 150 instead of 157 for these types of claims.	

PowerPoint Slides	Instructor Activities
EP Codes in VBA Applications EP Code can be verified in the following VBA Applications: • SHARE	DISPLAY Slide 21. "EP Codes in VBA Applications"
MAP-DVBMS	ASK in what VBA Applications can you verify the EP Code is correct?
DEMO	 You can verify the EP Code is correct in: SHARE MAP-D VBMS DISCUSS the importance of verifying the EP code is correct.
	DEMONSTRATE where to locate an EP code in:
	SHAREMAP-DVBMS
	EMPHASIZE that these systems are connected and so updates to SHARE are automatically indicated in MAP-D and VBMS.

PowerPoint Slides	Instructor Activities
Modifying an EP Code Modifying an End Product (EP) code involves using the PIF change (PCHG) function in SHARE.	DISPLAY slide 22. "Modifying an EP Code"
	 ASK how do you modify an incorrect EP code? By modifying the EP code in PIF change (PCHG).
	EXPLAIN that modifying an EP code involves using the PCHG function in SHARE.
	DIRECT trainees to the Modifying End Product (EP) Codes job aid in the VSR Assistant. Have them take turns reading the steps for modifying the EP code using the PCHG in SHARE aloud.
	DEMO
	DEMONSTRATE how to navigate to the PCHG screen in SHARE.
	EMPHASIZE that once the EP code is modified in SHARE, MAP-D and VBMS will automatically be updated.

Po	owe	erPoint Slides	Instructor Activities
Gr		p Activity—Practice structions:	DISPLAY slide 23. "Group Activity—Practice"
•	0	Divide into groups of two or three.	DIVIDE trainees into groups of two or three. Assign groups or ask trainees to form groups.
	0	Each group will receive one sample EP code to change in SHARE. Use the Modifying End	REFER to the SHARE and VBMS demo portals. Assign each group a sample EP code to change in
	O	Product (EP) Codes job aid in the VSR Assistant to practice the process of modifying the EP code.	SHARE. GIVE groups 10–15 minutes to practice changing the EP code using the Modifying End Product (EP) Codes job aid in the VSR Assistant.
•	Tir	ne allowed: 10–15 minutes	(Li) Godes job aid in the Volt Assistant.
Group Activity—Practice Exercise			DISPLAY slide 24. "Group Activity—Practice Exercise"
•	In	structions:	TELL trainees to remain in their assigned groups.
•	0	Divide into groups of two or three.	
	0	Use the End Product (EP) Codes job aid in the VSR Assistant to confirm the EP code is correct based on the	REFER to the Group Activity Practice Exercise Worksheet section of the Trainee Guide. Have each group review the scenarios.
	0	scenario. Provide the rationale for your decision.	the End Product (EP) Codes job aid in the VSR Assistant to confirm the EP code is correct and explain why for each scenario.
	0	Write answers in the space provided.	GIVE the groups 8–10 minutes to complete the practice exercise.
	0	Submit one answer sheet per group to the instructor.	
•	Tir	me allowed: 8–10 min.	

Group Activity: Practice Exercise Worksheet

Scenario 1: On February 8, 2016, VA received a VA Form 21-4138, Statement in Support of Claim, and a Social Security benefit statement signed by the beneficiary Frank Rogers indicating he began receiving Social Security benefits in the amount of \$1,250.00 per month. The Claims Assistant entered an EP 150 into the system.

- Is the EP code correct?
 - o Yes, the EP 150 is correct.
- What is the rationale for your decision?
 - o Rationale: Based on the scenario, the EP code would be 150 because it is adjustment due to changing income.

Scenario 2: VA received a VA Form 21-601, Application for Accrued Amounts Due a Deceased Beneficiary, on March 3, 2016, signed by the beneficiary Angela Roberts. Mrs. Roberts is the surviving spouse of Anthony Roberts who is a deceased Veteran previously in receipt of VA compensation benefits. The Claims Assistant entered EP 147 into the system.

- Is the EP code correct?
 - o No, the correct EP is 165.
- What is the rationale for your decision?
 - o Rationale: Based on the scenario, the EP code would be 165 because the application is for accrued benefits payable based on relationship.

Scenario 3: VA received a completed VA Form 21-674, Request for Approval of School Attendance, on January 15, 2016, signed by the beneficiary from Joan Smith. Mrs. Smith wants to continue her school age child, Jeffrey, as a dependent on her award. The Claim Assistant entered EP 157 into the system.

- Is the EP code correct?
 - o No, the correct EP is 137.
- What is the rationale for your decision?
 - o Rationale: Based on the scenario, the EP code would be 137 because the claim applies to actions involving dependency determinations.

PowerPoint Slides	Instructor Activities
Group Activity—Practice Exercise Answers (1 of 3) Scenario 1: On February 8, 2016, Frank Rogers submits a VA Form 21-4138, Statement in Support of Claim, and a Social Security benefit statement indicating he began receiving Social Security benefits in the amount of \$1,250.00 per month. The Claims Assistant entered an EP 150 into the system. • Yes, the EP 150 is correct.	DISPLAY slide 25. "Group Activity—Practice Exercise Answers (1 of 3)" DISCUSS each group's answers. For each group's answers, give feedback supported with examples or references.
 Yes, the EP 150 is correct. Rationale: Based on the scenario, the EP code would be 150 because it is adjustment due to changing income. 	
Group Activity—Practice Exercise Answers (2 of 3)	DISPLAY slide 26. "Group Activity—Practice Exercise Answers (2)
Scenario 2: Angela Roberts, the surviving spouse of Anthony Roberts—a deceased Veteran previously in receipt of VA Compensation benefits—submits a VA Form 21-601, Application for Accrued Amounts Due a Deceased Beneficiary, on March 3, 2016. The Claim Assistant entered EP 147 into the system.	of 3)" DISCUSS each group's answers. For each group's answers, give feedback supported with examples or references.
• No, the correct EP is 165.	
Rationale: Based on the scenario, the EP code would be 165 because the application is for accrued benefits payable based on relationship.	

PowerPoint Slides	Instructor Activities
Group Activity—Practice Exercise Answers (3 of 3)	DISPLAY slide 27. "Group Activity—Practice Exercise Answers (3
Scenario 3: Joan Smith submits a completed VA Form 21-674, Request for Approval of School Attendance, on January 15, 2016, to continue her school age child, Jeffrey, as a dependent on her award. The Claims Assistant entered EP 157 into the system.	of 3)" DISCUSS each group's answers. For each group's answers, give feedback supported with examples or references.
• No, the correct EP is 137.	
Rationale: Based on the scenario, the EP code would be 137 because the claim applies to actions involving dependency determinations.	
Lesson Summary	DISPLAY slide
What is an EP code?	28. "Lesson Summary"
 What is the third-digit modifier used for? 	REVIEW the key points of the lesson with a guided discussion using the following questions:
Where should you go to find the	What is an EP code?
authorized list of EP codes?	What is the third-digit modifier used for?
 Why do you need to verify the EP code is correct? 	Where should you go to find the authorized list of EP codes?
 What happens if the EP code is incorrect in a VBA application? 	Why do you need to verify the EP code is correct?
 Where do you go to fix an incorrect EP code? 	What happens if the EP code is incorrect in a VBA application?
	Where do you go to fix an incorrect EP code?

PowerPoint Slides	Instructor Activities
Questions?	DISPLAY slide 29. "Questions" ASK if they have any questions or concerns regarding the end product. Use this time to clear up any confusion or misconceptions about the information presented.
What's Next Phases 5, Part 1, Lesson 7: Introduction to Old Law and Section 306 Pension	DISPLAY slide 30. "What's Next" DISCUSS the upcoming Stage 5, Part 1, Lesson 7: Introduction to Old Law and Section 306 Pension.