# DEPARTMENT OF VETERANS AFFAIRS Veterans Benefits Administration



Standard Operating Procedure Benefits Assistance Service (BAS) Fiscal Year 2016 National Training Curriculum

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## Introduction

This standard operating procedure (SOP) provides guidance and direction to support the understanding, implementation, and recording of the Benefits Assistance Service (BAS) Fiscal Year (FY) 2016 National Training Curriculum (NTC) for National Call Centers (NCCs), the National Pension Call Center (NPCC), the National IRIS Response Center (NIRC), BAS staff employees, and regional office public contact staffs. This SOP is effective upon receipt.

# **Target Audience**

The Benefits Assistance Service NTC is required annual training for all Public Contact Representatives (to this includes only the public contact and outreach staff in the regional offices who do not perform claims processing work), Coaches, Managers, Training Coordinators, Leads, Quality Review Specialists, Management Analysts, and Program Support Assistants in the Call Centers and IRIS Response Center who are involved with communicating with the public. The NTC is also required annual training for BAS employees. This SOP will guide training managers in ensuring employees receive quality training according to BAS' guidelines.

For the first 12 months in the Public Contact Representative (PCR) position, all entry-level employees in the NCC, NPCC, or NIRC will be required to complete the appropriate BAS Challenge training as outlined in Attachments 1, 2, and 3.

Note: Public contact and outreach staff at the regional offices who perform claims processing work should refer to the Compensation Service National Training Curriculum for training requirements.

# Definitions

- Training: In accordance with Title 5 of the United States Code (U.S.C.), Part III, Chapter 41at § 4101(4): "Training" means the process of providing for and making available to an employee, and placing or enrolling the employee in a planned, prepared, and coordinated program, course, curriculum, subject, system, or routine of instruction or education, in scientific, professional, technical, mechanical, trade, clerical, fiscal, administrative, or other fields, which will improve individual and organizational performance and assist in achieving the agency's mission and performance goals.
- Trainee status: The status of an employee in his or her first 12 months of the position. The time starts on the date of assignment and ends on the 12-month anniversary date.
- Experienced PCRs: PCRs who have completed their initial year in the position.
- Curriculum: A course of study designed for a particular purpose.

- Benefits Assistance Service Training Curriculum: Courses on specific topics identified by BAS based on national quality trends and emerging issues. Courses are designed to build skills and abilities of the employees. Training may consist of both technical and developmental training:
  - Technical Training: Training to gain or improve specific skills related to a job, function, or task.
  - Developmental Training: Training to prepare employees to perform future jobs and/or to move with an organization as it develops, changes, and grows.
- Talent Management System (TMS): The system of record for all VA training records.
- VBA Learning Catalog: An online training catalog that is organized specifically to support the way VBA structures and manages its training programs. Searchable functions identify mandated items, one-time mandated items, and target audiences. Items are also searchable by job position, TMS item number, curriculum, etc. The catalog is available at: <u>http://hvnc.gdit.com/lc/</u>.

## FY 2016 NTC Requirements for NCC/NPCC/NIRC PCRs, Leads, Coaches, Management Analysts, Managers, Program Support Assistants, Quality Review Specialists, Training Coordinators; BAS Employees; and Regional Office Public Contact/Outreach Staffs

NCC employees (PCRs) in trainee status must complete 279.25 hours of mandated items. NPCC employees (PCRs) in trainee status must complete 285 hours of mandated items. In addition, NIRC employees (PCRs) in trainee status must complete 79 hours of mandated training. It is strongly recommended that trainees be included in any other local training when the training is relevant to their development. See Attachments 1, 2, and 3.

All Experienced PCRs in the target audience must complete a minimum of 80 hours of NTC training in FY 2016. This does not include the mandatory VBA classes. See Attachment 4.

All NCC/NPCC/NIRC Coaches, Managers, Training Coordinators, Leads, Quality Review Specialists, Management Analysts, and Program Support Assistants must complete a minimum of 40 hours. See Attachment 5.

BAS employees must complete a minimum of 20 hours of training as outlined in the staffspecific training curriculums. See Attachment 6.

Regional Office Public Contact/Outreach Staff must complete a minimum of 40 hours of BAS NTC training in FY 2016 for the Legal Administrative Specialist (LAS)/PCR position. Public Contact Team Coaches must complete 20 hours of training. It is at the discretion of local management to assign additional training as needed. See Attachment 7.

Managers must prorate training hours for employees who start after the beginning of the fiscal year. See the prorating examples in Appendix A.

## **Benefits Assistance Service FY 2016 NTC Training Standards**

- To ensure consistency of training across VBA, only those training materials and lesson plans provided by BAS through its website, its Sharepoint site, the VBA Learning Catalog, or online through TMS will be utilized. NTC courses must be taught according to the approved lesson plans provided by BAS' Training Staff. For example, if the lesson plan states the lesson is instructor-led and contains practical exercises, it must be taught as an instructor-led course and the practical exercises associated with it must be completed.
- For the NCCs/NPCC/NIRC, a quarterly training calendar of course topics will be established based on quality trends and emerging issues. Each NCC/NPCC/NIRC will complete the courses on the calendar within the designated quarter. The calendar will be amended as necessary to train on issues such as changes in law, changes in VBA procedure, etc.
- In addition to materials provided by BAS, NCC/NPCC/NIRC Training Coordinators will create training materials based upon assigned quarterly topics and will submit the lesson plans, to include assessment questions/answers for each objective, student handouts, PowerPoint presentations, etc., through his/her Director's mailbox to BAS at <u>VAVBAWAS/CO/BAS/QUALITY&TRAINING</u> for review and approval. The BAS Training Team will review the submitted materials for technical accuracy, inclusion of required components, and adherence to standard template and formatting requirements and will assign a national TMS number, as needed. Training materials will be sent to BAS at least 30 days prior to the beginning of the quarter in which they will be delivered.
- Employees must complete the evaluations and/or comprehension assessments, if applicable, in TMS to receive credit for completing the course.
- Completion of training session attendance sheets is required at the time of training. Electronic sign-in sheets will be accepted. The center and/or regional office will utilize the attendance sheets to ensure compliance with credit received in TMS for the attendees.

Note: Attendance sheets for the previous and current fiscal year must be maintained. Scanned electronic records are highly recommended for record keeping purposes.

# BAS FY 2016 NTC National Training Curricula

 BAS NTC FY 2016 Public Contact Representatives – New (NCC) Training Curriculum (VBA-387)

- BAS NTC FY 2016 Public Contact Representatives New (NIRC) Training Curriculum (VBA-397)
- BAS NTC FY 2016 Public Contact Representatives New (NPCC) Training Curriculum (VBA-426)
- BAS NTC FY 2016 Public Contact Representatives Experienced (NCC/NPCC/NIRC) Training Curriculum (VBA-388)
- BAS NTC FY 2016 for NCC/NPCC/NIRC Coaches, Managers, Training Coordinators, Leads, Quality Review Specialists, Management Analysts, and Program Support Assistants Training Curriculums
  - a. New Manager & Coach (VBA-389)
  - b. Experienced Manager & Coach (VBA-487)
  - c. New Training Coordinator (VBA-481)
  - d. Experienced Training Coordinator (VBA-482)
  - e. Lead (VBA-483)
  - f. New Quality Review Specialist (VBA-488)
  - g. Quality Review Specialist (VBA-484)
  - h. Management Analyst (VBA-485)
  - i. Program Support Assistant (VBA-486)
- BAS NTC FY 2016 for BAS Management Employees Training Curriculum (VBA-425)
- BAS NTC FY 2016 for BAS Front Office Employees Training Curriculum (VBA-392)
- BAS NTC FY 2016 BAS Employees Staff-Specific Training Curriculums
  - a. Quality, Training, & Site Visit Staff (VACO) (VBA-420)
  - b. Web Communications Staff (VACO) (VBA-421)
  - c. Outreach Staff (VACO) (VBA-423)
- BAS NTC FY 2016 for Regional Office Public Contact LAS/Outreach Personnel Training Curriculum (VBA-396)
- BAS NTC FY 2016 for Regional Office Public Contact/Outreach Coaches Training Curriculum (VBA-424)

BAS holds the sole authority to include training items in the NTC curriculum.

# **NTC Make-up Training**

All NCC/NPCC/NIRC PCRs, Coaches, Manager, Training Coordinators, Leads, Quality Review Specialists, Management Analysts, Program Support Assistants; Public Contact/Outreach staff; and BAS employees in the targeted audience must complete the hourly requirement for the Mandatory Training Curriculum. Therefore, each Call Center, regional office, and BAS, must develop a strategy for conducting make-up training sessions as necessary. Procedures for the make-up training sessions should include the following:

- The BAS-approved lesson plan for each training item will be followed for all training offerings.
- The approved materials and handouts, including online exercises and/or evaluations, provided by BAS for each training offering will be distributed to training participants.
- Typically the same instructor will facilitate every offering of a required training item.
- If a videotaped session is provided as a make-up session, a subject matter expert (SME) in the training topic must be made available as point of contact during the training should questions arise.
- Make-up sessions must take place within the same quarter for the BAS-mandated items.
- A sign-in sheet must be used to record training attendance, including the name of the SME who facilitated the make-up session.

# **Credit Awarded to Instructors**

- 1. To receive credit-learning hours as an instructor, employees must complete an authorized VBA trainer preparation course. Instructors may be granted credit for instructional time learning hours, applied toward the 40-hour training requirement, if they have completed an authorized VBA trainer preparation course, *i.e.*, the Basic Instructor Clinic (TMS item number VA 790914).
- 2. A maximum of 20 total learning hours of an instructor's classroom and preparation time may be counted as training for a fiscal year. Please use TMS item number VA 3786223, *Instructor Preparation Time for NTC Courses*, to record the training preparation learning hours.
- 3. Training Managers may also add the item the instructor taught on the instructor's learning plan. Upon successful completion of any online content (assessment, instructor evaluations, etc.), the instructor may receive NTC credit for NTC items taught.

# **Reporting Requirement**

All NCCs/NPCC/NIRC and public contact/outreach staff at the regional offices/centers are required to submit quarterly training reports to BAS at <u>VAVBAWAS/CO/BAS/QUALITY&TRAINING</u> in order to demonstrate reasonable progress towards the yearly training requirement. These reports are due the third workday after the end of each quarter. The format for these reports will be based on readily available TMS reports (Learning History and/or Learning Hours). TMS-related guidance is available on the <u>TMS Administrator SharePoint Site.</u>

Report Due Dates for FY 2016:

- January 6, 2016
- April 5, 2016

- July 6, 2016
- October 5, 2016

# Questions

Please send all questions about the implementation of this SOP to the BAS Training mailbox at: <u>VAVBAWAS/CO/BAS/QUALITY&TRAINING</u>.

# Appendix A: Prorating FY 2016 Training Requirements

### Prorating FY 2016 Training Requirements

Training Managers may prorate BAS FY 2016 NTC Training Requirements in the following circumstances:

- Employees become eligible for BAS NTC training after the first month of the fiscal year.
- Employees are on extended periods of excused absence from their office. Examples of eligible periods of excused absence include the following:
  - o Active duty or active duty for training absence for 30 consecutive days or more,
  - o Cumulative active duty or active duty for training absence for 30 days or more,
  - Consecutive leave, including leave under the Family and Medical Leave Act (FMLA), for 30 days or more,
  - Cumulative sick leave or FMLA for the same illness or disease of 30 days or more (single days of sick leave that are not excused by a physician's approval will not count as time applied for prorated learning hours),
  - Instructors with absences for local or other training requirements (*e.g.* SET training), and

When Training Managers prorate training requirements in the circumstances described above, they will maintain documentation approving the reduced training for the current fiscal year in the employees' training file. Satisfactory documentation of approval for prorated training consists of a memorandum from the employee's immediate supervisor with the name of the employee, period of time, and number of days that have been approved as extended periods of leave. The documentation will be kept confidential and will only be presented to the director's office of the RO for compliance to the National Training Requirements. The RO Director will certify the proper documentation is of record and all prorated training requirements are in compliance.

### Example of documentation for extended excused absence

Memorandum

From: (Employee's Immediate Supervisor's Name) To: (Regional Office Name) Training Manager Subject: (Employee Name) approved extended leave

The above-mentioned employee has been authorized extended absence as follows:

March 1 to April 1, 2016: Extended approved sick leave 31 Days June 1 to July 1, 2016: Extended approved military leave 30 Days

Signed by (Immediate Supervisor)

### Calculating prorated training items

Example:

- Employee's first year as a PCR ends on January 1, 2016. The employee must complete nine months of training to be in compliance with the National Training Requirements.
  - 9/12 = .75
  - $\circ$  80 X .75 = 60 learning hours are required to be in compliance with the National Training Requirements

# Attachment 1:

# BAS FY 2016 National Training Curriculum - New-Hire PCR (NCC) Training Items

	Learning	
TMS Item #	Hours	Title
VA 3881511	1	MyCareer for New Employees
		VBA Public Service Guide - Lesson 1: Introduction to Customer
VA 3808171	1	Service
		VBA Public Service Guide - Lesson 2: Effective Customer Service
VA 3808172	2	Skills for Telephone Contacts
		VBA Public Service Guide - Lesson 3: Effective Customer Service
VA 3808173	2	Skills for In-person Contacts
		VBA Public Service Guide - Lesson 4: Effective Customer Service
VA 3808174	2	Skills for Email/IRIS/In-writing Contacts
VA 3832947	26.5	VBA Public Service Guide – Customer Skills Development
VA 3881513	2	Disability Compensation
VA 3881514	2	Live Pension
VA 3881515	2	Survivors Pension
VA 3881516	2	Dependency
VA 3881517	2	Dependency and Indemnity Compensation
VA 3881518	2	Burial Benefits
VA 3881519	2	Home Loan Guaranty
VA 3881520	2	Vocational Rehabilitation and Employment
VA 3881521	2	VA Medical Centers
VA 3881524	2	Education
VA 1339356	3	Mission, Vision, and Core Values
VA 3812471	0.5	"A Day in the Life of a PCR"
VA 1339359	0.5	US Constitution
VA 1339362	1	VA Terminology & Codes
VA 1339402	3.5	Introduction to Reference Materials
		Customer Relationship Management/Unified Desktop Web
VA 3886746	2	Based Add-A-Dependent Module
		Customer Relationship Management/Unified Desktop Web
VA 3844331	1	Based FNOD
		Customer Relationship Management/Unified Desktop Web
VA 3844317	1	Based Appeals
		Customer Relationship Management/Unified Desktop Web
VA 3844325	1	Based CADD/DD Module
		Customer Relationship Management/Unified Desktop Web
VA 3844323	1	Based Payments Module
VA 3844337	1	Customer Relationship Management/Unified Desktop Web

## Curriculum ID: VBA-387

		Based Reports Module
		Customer Relationship Management/Unified Desktop Web
VA 3844321	1	Based Service Requests and Letters Module
		Customer Relationship Management/Unified Desktop Web
VA 3844335	1	Based Threat Call Module
		Customer Relationship Management/Unified Desktop Web
VA 3844304	1	Based Training - Introduction Module
		Customer Relationship Management/Unified Desktop Web
VA 3844306	1	Based Training - Phone Calls Module
		Customer Relationship Management/Unified Desktop Web
VA 3844315	1	Based Training - Claims Module
VA 1339375	2	Journey of a Claim
VA 1339376	1.5	Pre-Discharge Claim Programs
VA 1339379	1.5	Tour of Veterans Service Center/Pension Management Center
		Customer Relationship Manager/Unified Desktop (CRM/UD)
VA 3729218	20	Initial Training
VA 1339438	1	Jurisdiction & Routing
VA 3838349	2	CRM Representatives
VA 3880795	2	eBenefits Self Service Features (instructor-led)
VA 1339427	2	Military Services
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
VA 1339467	2.5	Client-Requested Letters
VA 1339468	1.5	RightFax
VA 1339473	2	QTC Examtrac, CAPRI & MES
VA 3838362	1	Benefits Assistance Service Introduction
VA 3838367	3	CRM FOIA/PA
VA 3838404	2.5	CRM Fiduciary
VA 3838408	4	CRM Telephone Development
VA 1339481	2	Introduction to IRIS and VAI Systems
VA 3838286	2	CRM CADD/Direct Deposit & Schedule of Operations
VA 3838416	3	CRM Referral Procedures
VA 3838330	2	CRM Non-receipt of Payment
VA 1339474	2	Appeals Process
VA 3838293	1.5	CRM First Notice of Death
VA 3838301	2	CRM Death-Related Inquiries
VA 1339476	1.5	Introduction to Quality Monitoring
VA 3838414	4	CRM Status of Claim
VA 3838412	4	CRM Status of Appeal
VA 3838412 VA 1339483	2	Debts, Waivers, and Compromises
VA 1339483 VA 1341913	2	Crisis Management Procedures
VA 1341915 VA 1339487	2.5	General VAMC Inquiries
	2.5	Other VA Benefit Inquiries
\// 1220/02	<u>ک</u>	
VA 1339492	1 ⊑	Fact Sheets (V/A Forms
VA 1339492 VA 1341927 VA 1339509	1.5 2.5	Fact Sheets/VA Forms Miscellaneous Inquiries

Total	279.25	
VA 3844295	1	PCR Level II Assessment Weeks 7-8
VA 3844284	3	PCR Level II Assessment Weeks 1-6
VA 1339409	40	Shadowing: Phones
VA 1381333	40	OJT – Week 8
NFED 3177086	1	Collaboration
		Microsoft Office 2010: Lync Meetings, Calls, Sharing and
VA 1381331	2	Reinforcement: Week 6
VA 1381329	2	Reinforcement: Week 5
VA 1381326	2	Reinforcement: Week 4
VA 1381324	2	Reinforcement: Week 3
VA 1381323	2	Reinforcement: Week 2
VA 3867880	2	Supervisory Escalation Procedures
VA 1341914	1.5	Let's Get Started Guidelines & Helpful Hints
VA 1341912	1.25	Local Issues
VA 3870855	1	Disability Benefit Questionnaires
	1	VBMS eFolder Read Only Access (VA 3840573)
	1	VBMS Conducting Searches (VA 2073965)
VBA 395	1	3725161)
11120 12/0120		VBMS Shipping Manifest and Document Control Sheet (VA
NFED 1278125	1	Essential Skills for Professional Telephone Calls
VA 2939969	1.5	History & Impact of VA Benefits
VA 2084024	1.5	Connecting with Veterans
NFED 1341520	1.5	Military Cultural Awareness

# Attachment 2:

# BAS FY 2016 National Training Curriculum - New-Hire PCR (NIRC) Training Items

	Learning	
TMS Item #	Hours	Title
VA 1339402	3.5	Introduction to Reference Materials
		Reader Focused Writing (RFW) Tools course – Accessible
VA 959914	3.5	Version
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 1278130	1	Business Grammar: Working with Words
NFED 1278128	1	Business Writing: Editing and Proofreading
VA 3881471	1	Customer Service Training for Public Contact Teams
VA 3881526	2	IRIS Responder Training
VA 1339435	1	Locating Veteran's Records
VA 1339438	1	Jurisdiction & Routing
VA 3881527	2	NIRC Status of Claim
VA 3881528	2	NIRC Status of Appeal
VA 3881529	2	NIRC Payment Issues, Non-Receipt, and Debts
VA 3881530	2	NIRC Development
VA 3881531	2	NIRC General Inquiries
VA 3881532	2	NIRC Client-Requested Letters
VA 3881533	2	NIRC Referral Procedures
VA 3881534	2	NIRC Crisis Management Procedures
VA 1381334	1	NIRC Foreign Inquiries
VA 3881536	1	NIRC Supervisor Escalation Procedures
VA 3881537	5	NIRC Shadowing
VA 3881538	40	NIRC OJT
Total	79	

## Curriculum ID: VBA-397

# Attachment 3:

## BAS FY 2016 National Training Curriculum - New-Hire PCR (NPCC) Training Items

	Learning	
TMS Item #	Hours	Title
VA 3881511	1	MyCareer for New Employees
		VBA Public Service Guide - Lesson 1: Introduction to Customer
VA 3808171	1	Service
		VBA Public Service Guide - Lesson 2: Effective Customer Service
VA 3808172	2	Skills for Telephone Contacts
		VBA Public Service Guide - Lesson 3: Effective Customer Service
VA 3808173	2	Skills for In-person Contacts
		VBA Public Service Guide - Lesson 4: Effective Customer Service
VA 3808174	2	Skills for Email/IRIS/In-writing Contacts
VA 3832947	26.5	VBA Public Service Guide – Customer Skills Development
VA 1339362	1	VA Terminology & Codes
VA 1339359	0.5	US Constitution
VA 1339356	3	Mission, Vision, and Core Values
VA 3881513	2	Disability Compensation
VA 3881514	2	Live Pension
VA 3881515	2	Survivors Pension
VA 3881516	2	Dependency
VA 3881517	2	Dependency and Indemnity Compensation
VA 3881518	2	Burial Benefits
VA 3881519	2	Home Loan Guaranty
VA 3881520	2	Vocational Rehabilitation and Employment
VA 3881521	2	VA Medical Centers
VA 3881524	2	Education
VA 3847476	1	Medical Expenses
VA 3847480	1	Income Verification Match (IVM)
VA 3881539	1	Matching Programs
VA 3881540	1	VA Form 21-534EZ
VA 3881541	1	PMC Hospital Adjustments
VA 3812471	0.5	"A Day in the Life of a PCR"
VA 1339402	3.5	Introduction to Reference Materials
		Customer Relationship Management/Unified Desktop Web
VA 3886746	2	Based Add-A-Dependent Module
		Customer Relationship Management/Unified Desktop Web
VA 3844331	1	Based FNOD
VA 3844317	1	Customer Relationship Management/Unified Desktop Web

## Curriculum ID: VBA-426

		Based Appeals
		Customer Relationship Management/Unified Desktop Web
VA 3844325	1	Based CADD/DD Module
		Customer Relationship Management/Unified Desktop Web
VA 3844323	1	Based Payments Module
		Customer Relationship Management/Unified Desktop Web
VA 3844337	1	Based Reports Module
		Customer Relationship Management/Unified Desktop Web
VA 3844321	1	Based Service Requests and Letters Module
		Customer Relationship Management/Unified Desktop Web
VA 3844335	1	Based Threat Call Module
		Customer Relationship Management/Unified Desktop Web
VA 3844304	1	Based Training - Introduction Module
N/A 204420C	1	Customer Relationship Management/Unified Desktop Web
VA 3844306	1	Based Training - Phone Calls Module
VA 3844315	1	Customer Relationship Management/Unified Desktop Web
	1	Based Training - Claims Module Journey of a Claim
VA 1339375		
VA 1339376	1.5	Pre-Discharge Claim Programs
VA 1339379	1.5	Tour of Veterans Service Center/Pension Management Center
VA 3729218	20	Customer Relationship Manager/Unified Desktop (CRM/UD) Initial Training
VA 3729218 VA 1339435	1.25	Locating Veteran's Records
VA 1339435	1.25	Jurisdiction & Routing
VA 1333436 VA 3838349	2	CRM Representatives
VA 3880795	2	eBenefits Self Service Features (Instructor-led)
VA 1339427	2	Military Services
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
VA 1339467	2.5	Client-Requested Letters
VA 1339468	1.5	RightFax
VA 1339473	2	QTC Examtrac, CAPRI & MES
VA 3838362	1	Benefits Assistance Service Introduction
VA 3838367	3	CRM FOIA/PA
VA 3838404	2.5	CRM Fiduciary
VA 3838408	4	CRM Telephone Development
VA 1339481	2	Introduction to IRIS and VAI Systems
VA 3838286	2	CRM CADD/Direct Deposit & Schedule of Operations
VA 3838416	3	CRM Referral Procedures
VA 3838330	2	CRM Non-receipt of Payment
VA 1339474	2	CRM Appeals Process
VA 3838293	1.5	CRM First Notice of Death
VA 3838301	2	CRM Death-Related Inquiries
VA 1339476	1	Introduction to Quality Monitoring
VA 3838414	4	CRM Status of Claim
VA 3838412	4	CRM Status of Appeal

VA 1339483	2	Debts, Waivers, and Compromises
VA 1341913	2	Crisis Management Procedures
VA 1339487	2.5	General VAMC Inquiries
VA 1339492	2	Other VA Benefit Inquiries
VA 1341927	1.5	Fact Sheets/VA Forms
VA 1339509	2.5	Miscellaneous Inquiries
VA 3826067	8	Veterans Service Center Rotation
NFED 1341520	1.5	Military Cultural Awareness
VA 2084024	1.5	Connecting with Veterans
VA 2939969	1.5	History & Impact of VA Benefits
NFED 1278125	1	Essential Skills for Professional Telephone Calls
		VBMS Shipping Manifest and Document Control Sheet (VA
VBA-395	1	3725161)
	1	VBMS Conducting Searches (VA 2073965)
	1	VBMS eFolder Read Only Access (VA 3840573)
VA 3870855	1	Disability Benefit Questionnaires
VA 1341912	1.25	Local Issues
VA 1341914	1.5	Let's Get Started Guidelines & Helpful Hints
VA 3867880	2	Supervisory Escalation Procedures
VA 1381323	2	Reinforcement: Week 2
VA 1381324	2	Reinforcement: Week 3
VA 1381326	2	Reinforcement: Week 4
VA 1381329	2	Reinforcement: Week 5
VA 1381331	2	Reinforcement: Week 6
VA 1381333	40	OJT – Week 8
		Microsoft Office 2010: Lync Meetings, Calls, Sharing and
NFED 3177086	1	Collaboration
VA 1339409	40	Shadowing: Phones
VA 3844284	3	PCR Level II Assessment Weeks 1-6
VA 3844295	1	PCR Level II Assessment Weeks 7-8
Total	285	

# Attachment 4:

# BAS FY 2016 National Training Curriculum - Experienced PCRs NCC/NPCC/NIRC Training Items

Curriculum ID: VBA-388

### All PCRs with exception of employees currently in Challenge/Training Status

	Learning	Tiala
TMS Item #	Hours	Title
VA 3811185	12	Verint Call Reviews
VA 3866834	12	Local Training & Station Quality Updates
VA 3847170	4	Coach/Team Meeting
VA 3881549	4	Emerging Issues and Hot Topics
VA 3881669	4	Level III Knowledge Check
TBD with Release	2	CRM Release Updates
VA 3864696	2	eBenefits Updates
VA 3870974	2	VBMS Updates
VA 3881555	1	CRM Process Refresher
VA 3881564	1	CRM Call Categorization
VA 3867860	4	Status of Claim Refresher
VA 3867873	4	Status of Appeal Refresher
VA 3867878	2	FOIA/PA Refresher
VA 3870984	2	Death-Related Inquiries Refresher
VA 3869121	1	Client Requested Letters Refresher
VA 3870971	2	Telephone Development Refresher
VA 3867885	2	Referral Procedures Refresher
VA 3847180	1	Drill Pay (Seasonal by 1/15)
VA 1758964	1	Annual Clothing Allowance (seasonal- by 4/30)
VA 3874859	2	Fully Developed Claim Refresher
VA 3870855	1	Disability Benefits Questionnaires
VA 3845101	2	MRP/CRSC/CRDP
VA 1339491	2	Crisis Management Refresher
VA 3870987	1	Change of Address/Direct Deposit Refresher
VA 3871000	1	Auto & Adaptive Equipment Grant
VA 3870985	1	Apportionments
VA 3881566	1	Fugitive Felon Adjustments
VA 3880718	1	Fraud & Office of Inspector General Referrals
VA 3880723	1	Hospitalization Adjustments
VA 3871011	1	VAI Requirements
VA 3881568	1	Hardship and Homeless Procedures
VA 3881570	1	Payment-Related Issues Refresher
VA 3881571	1	Appeal Process Refresher
VA 3881572	1	Fiduciary Process Refresher
VA 3881575	1	Debts, Waivers, and Compromises Refresher

VA 3881576	1	Survivor Benefit Refresher
VA 3870991	1	Pension Refresher
VA 3881577	1	Disability Compensation Refresher
VA 3881579	1	DOD Benefit Overview
VA 3867880	1	Supervisory Escalation
VA 3881581	2	Public Service Guide Refresher
VA 3832834	1	Stress Management in the Phone Centers
VA 80886	0.5	The Face Behind the File- Medal of Honor
VA 8614	0.5	The Face Behind the File- GI Bill
VA 8615	0.5	The Face Behind the File- Will to Win
VA 8063	0.5	The Face Behind the File- Women at War
VA 16472	0.5	The Face Behind the File- Women on the Wing
NFED 2157000	1	Communicating with Professionalism & Etiquette
VA 2939969	1.5	The History and Impact of Veterans Benefits
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1310156	1	Using Emotional Intelligence on the Job
NFED 1324363	1	Preparing for Organizational Change
VA 972915	1	Introduction to VA Life Insurance
misc		New Hire Lessons (as needed)
misc	5	*VBA Mandatory TMS Training*
Total	99.0	

These items were identified and selected based on a review of national errors and VBA priorities. They also incorporate ongoing training requirements identified at the national level as necessary to address new issues, changes in regulations/procedures, etc.

More than 80 learning hours have been listed to allow for flexibility in assigning training topics based on changing trends (\* does not count toward 80 hour requirement).

# Attachment 5:

### BAS FY 2016 National Training Curriculum - NCC/NPCC/NIRC Coaches, Managers, Training Coordinators, Leads, Quality Review Specialists, Management Analysts, and Program Support Assistants

Curriculum ID: VBA-389
New Managers and Coaches

	Learning	
TMS Item #	Hours	Title
VBA-505	22.5	New Supervisory Soft Skills Training Requirements
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
NFED 1278127	1	Business Writing: How to Write Clearly and Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
NFED 1278131	1	Business Grammar: The Mechanics of Writing
		VA Time & Attendance System VATAS- Supervisors/TL
VA 3725122	3	Approvers
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	44.5	

### Curriculum ID: VBA-487 Experienced Managers and Coaches

TMS Item #	Learning Hours	Title
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
VA 3861091	1	Workload Management Plan
VA 3847170	4	Coach/Team Meeting
NFED 1279264	1	Leading Teams: Developing the Team and its Culture
NFED 1279265	1	Leading Teams: Building Trust and Commitment
		Leading Teams: Fostering Effective Communication and
NFED 1279266	1	Collaboration
NFED 1279267	1	Leading Teams: Motivating and Optimizing Performance
NFED 1279268	1	Leading Teams: Dealing with Conflict
NFED 1325071	0.12	Building Trust Incrementally video
NFED 1325080	0.08	Inspiring Your Team video
NFED 1345913	0.5	Building and Leading Teams interactive video
NFED 1279258	1	Establishing Team Goals and Responsibilities
NFED 1279259	1	Elements of a Cohesive Team
NFED 1279260	1	Effective Team Communication

NFED 1327064	0.25	Employee Engagement
NFED 1671310	1	Meeting the Needs of your Experts (NCCMs only)
NFED 1377389	1	The Benefits & Challenges of Engaging Employees
NFED 1310195	1	Business Coaching: Building the Coaching Relationship
NFED 1310194	1	Business Coaching: Conducting Coaching Sessions
		Essential Mentoring Techniques: Building & Maintaining
NFED 2775976	1	Mentoring Relationships
NFED 2496969	1	Essential Mentoring Techniques: Mentoring Fundamentals
NFED 1310190	1	Managing Change: Dealing with Resistance to Change
NFED 1328291	1	Talent Management: Developing and Engaging Talent
NFED 1365344	1	Performance Appraisal Essentials: Planning for Appraisals
NFED 1724000	1	Preventing Problem Performance
VA 1339491	1	Crisis Management Refresher
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	40.95	

### Curriculum ID: VBA-481 New Training Coordinators

	Learning	
TMS Item #	Hours	Title
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 1377389	1	The Benefits and Challenges of Engaging Employees
NFED 2496969	1	Essential Mentoring Techniques: Mentoring Fundamentals
VA 3939003	6.5	Instructor Training Course Common Core Essentials Module
VA 3939004	14	Instructor Training Course Classroom Instruction Module
		Instructor Training Course Distributed Learning Instruction
VA 3939007	14	Module
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	40.5	

	Learning	
TMS Item #	Hours	Title
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
VA 3861091	1	Workload Management Plan
VA 3881583	6	Monthly Training Coordinator Call
		Instructor Training Course Distributed Learning Instruction
VA 3939007	14	Module
NFED 3768926	0.1	Handling Difficult Questions as a Presenter
NFED 2157000	1	Communicating with Professionalism & Etiquette
		Essential Mentoring Techniques: Building & Maintaining
NFED 2775976	1	Mentoring Relationships
NFED 1327023	0.25	Giving Appropriate Feedback
NFED 2163966	1	Public Speaking Strategies: Confident Public Speaking
NFED 1279261	1	Using Feedback to Improve Team Performance
NFED 1325071	0.12	Building Trust Incrementally video
NFED 1325080	0.08	Inspiring Your Team video
VA 1339491	1	Crisis Management Refresher
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	42.55	

### Curriculum ID: VBA-482 Experienced Training Coordinators

### Curriculum ID: VBA-483 Lead PCRs

TMS Item #	Learning Hours	Title
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
VA 3861091	1	Workload Management Plan
VA 3881602	6	Monthly Lead Call
NFED 1279257	1	Being an Effective Team Member
NFED 1279259	1	Elements of a Cohesive Team
NFED 1279260	1	Effective Team Communication
NFED 1279261	1	Using Feedback to Improve Team Performance
NFED 1279265	1	Leading Teams: Building Trust and Commitment
		Leading Teams: Fostering Effective Communication and
NFED 1279266	1	Collaboration
NFED 1279267	1	Leading Teams: Motivating and Optimizing Performance
NFED 1279268	1	Leading Teams: Dealing with Conflict
NFED 1325071	0.12	Building Trust Incrementally video

NFED 1325080	0.08	Inspiring Your Team video
NFED 1278127	1	Business Writing: How to Write Clearly and Concisely
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 3479980	0.3	Giving Feedback to Co-workers
NFED 1327127	1	Giving Constructive Criticism
NFED 1327023	0.25	Giving Appropriate Feedback
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 2496969	1	Essential Mentoring Techniques: Mentoring Fundamentals
		Essential Mentoring Techniques: Building & Maintaining
NFED 2775976	1	Mentoring Relationships
NFED 2163966	1	Public Speaking Strategies: Confident Public Speaking
NFED 3479972	0.3	Contributing in a Team Environment interactive video
VA 1339491	1	Crisis Management Refresher
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	40.05	

### Curriculum ID: VBA-488 New Quality Review Specialists

TMS Item #	Learning Hours	Title
VA 3861091	1	Workload Management Plan
NFED 1278127	1	Business Writing: How to Write Clearly and Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 3479980	0.3	Giving Feedback to Co-workers
NFED 1327127	1	Giving Constructive Criticism
NFED 1327023	0.25	Giving Appropriate Feedback
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 3768926	0.1	Handling Difficult Questions as a Presenter
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 2496969	1	Essential Mentoring Techniques: Mentoring Fundamentals
NFED 2775976	1	Essential Mentoring Techniques: Building & Maintaining Mentoring Relationships
NFED 1279266	1	Leading Teams: Fostering Effective Communication & Collaboration
NFED 1310221	1	Diversity on the Job: The Importance of Diversity and the Changing Workplace
NFED 2163966	1	Public Speaking Strategies: Confident Public Speaking
NFED 3177086	1	Microsoft Office 2010: Lync Meetings, Calls, Sharing and Collaboration
NFED 1324412	1	Communicating Across Cultures

VA 1339491	1	Crisis Management Refresher
VA 9907	1	Affirming the Commitment (Self-Assessment & Video)
VA 3867902	1	Review of Common References for the Quality Assurance Specialist
VA 3867910	1	Determining Issues for the Quality Assurance Specialist
VA 3867900	1	Verint Training
VA 3937257	1	Evaluating eBenefits/FOIA/PA/CADD types of calls
VA 3937258	1	Evaluating Payment/Debts types of calls
VA 3937263	1.5	Evaluating Status of Claim/Status of Appeal types of calls
VA 3937249	1	Call Quality Evaluation Guide and Scorecard
VA 3867906	1	Write Up Tips and Tricks for the Quality Assurance Specialist
NFED 1279261	1	Using Feedback to Improve Team Performance
VA 3834180	12	BAS Call Calibration Session
Total	40.15	

# Curriculum ID: VBA-484 Quality Review Specialists

TMS Item #	Learning Hours	Title
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 1327023	0.25	Giving Appropriate Feedback
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 3768926	0.1	Handling Difficult Questions as a Presenter
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 2775976	1	Essential Mentoring Techniques: Building & Maintaining Mentoring Relationships
NFED 1279266	1	Leading Teams: Fostering Effective Communication & Collaboration
NFED 2163966	1	Public Speaking Strategies: Confident Public Speaking
NFED 3177086	1	Microsoft Office 2010: Lync Meetings, Calls, Sharing and Collaboration
VA 1339491	2	Crisis Management Refresher
VA 9907	1	Affirming the Commitment (Self-Assessment & Video)
VA 3834180	12	BAS Call Calibration Session
Total	40.35	

### Curriculum ID: VBA-485 Management Analysts

	Learning	
TMS Item #	Hours	Title
VA 3861098	16	Speech Analytics and Continuous Improvement Plans
VA 3861091	1	Workload Management Plan
VA 3881603	6	Monthly Management Analyst Call
NFED 1310156	1	Using Emotional Intelligence on the Job
NFED 1278127	1	Business Writing: How to Write Clearly and Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
		Microsoft Office 2010: Lync Meetings, Calls, Sharing and
NFED 3177086	1	Collaboration
NFED 1358542	1	Moving and Getting around in Excel 2010
NFED 1358546	1	Using Basic Formulas in Excel 2010
NFED 1371879	1	Pivot Tables and Pivot Charts in Excel 2010
NFED 1358556	1	Formatting and Working with Text in Word 2010
NFED 1358598	1	Reviewing Documents in Word 2010
VA 1339491	1	Crisis Management Refresher
		Leading Teams: Fostering Effective Communication &
NFED 1279266	1	Collaboration
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 1371795	1	Critical Thinking Essentials: Applying Critical Thinking Skills
1279257	1	Being an Effective Team Member
		Generating Creative & Innovative Team Ideas: Maximizing
NFED 1278970	1	Team Creativity
		BAS Call Calibration Session- *credit should be taken for
VA 3834180		attendance, but will not count toward 40 hour requirement
Total	40	

### Curriculum ID: VBA-486 Program Support Assistants

	Learning	
TMS Item #	Hours	Title
NFED 2157000	1	Communicating with Professionalism & Etiquette
VA 3861091	1	Workload Management Plan
		Microsoft Office 2010: Lync Meetings, Calls, Sharing and
NFED 3177086	1	Collaboration
NFED 1358542	1	Moving and Getting around in Excel 2010
NFED 1358546	1	Using Basic Formulas in Excel 2010
NFED 1371879	1	Pivot Tables and Pivot Charts in Excel 2010

NFED 1358556	1	Formatting and Working with Text in Word 2010
NFED 1358598	1	Reviewing Documents in Word 2010
		Diversity on the Job: The Importance of Diversity and the
NFED 1310221	1	Changing Workplace
NFED 1324412	1	Communicating Across Cultures
		Leading Teams: Fostering Effective Communication &
NFED 1279266	1	Collaboration
NFED 3479980	0.3	Giving Feedback to Co-workers
NFED 1310263	1	Time Management: Planning and Prioritizing Your Time
NFED 1278217	3.5	Conflict, Stress, and Time Management
NFED 1371795	1	Critical Thinking Essentials: Applying Critical Thinking Skills
NFED 1324390	1	Listening Essentials: Improving Your Listening Skills
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 1278130	1	Business Grammar: Working with Words
NFED 1278129	1	Business Grammar: Parts of Speech
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 1279259	1	Elements of a Cohesive Team
NFED 1279257	1	Being an Effective Team Member
NFED 1310268	1	Decision Making: The Fundamentals
NFED 1310156	1	Using Emotional Intelligence on the Job
NFED 1278928	2	Managing From Within – Self-Empowerment
VA 2939969	1.5	The History and Impact of Veterans Benefits
VA 1339491	1	Crisis Management Refresher
NFED 1325118	0.08	Support Your Leader video
NFED 1327070	0.25	Choosing the Right Team Culture interactive video
NFED 3479972	0.3	Contributing in a Team Environment interactive video
		Generating Creative & Innovative Team Ideas: Maximizing
NFED 1278970	1	Team Creativity
NFED 1310140	1	Workplace Conflict: Recognizing & Responding to Conflict
NFED 1277996	1	Administrative Professionals: Interacting with Others
NFED 1277997	1	Administrative Professionals: Putting Your Best Foot Forward
NFED 1278122	1	Using Email and Instant Messaging Effectively
Total	39.93	

# Attachment 6:

#### BAS FY 2016 National Training Curriculum –BAS Employee Curriculum

BAS employees must complete the curriculum that corresponds to the employee's staff within BAS. BAS employees will complete a total of 20 hours of training.

### Curriculum ID: VBA-425 BAS Management

TMS Item #	Learning Hours	Title
NFED 1279266	1	Leading Teams: Fostering Effective Communication & Collaboration
NFED 1279200	2	
INFED 1279348	2	Communication Skills and Project Management
NFED 1310221	1	Diversity on the Job: The Importance of Diversity and the Changing Workplace
	0.1	
NFED 1325070	-	Leading Teams Through Change
NFED 1326956	0.07	Facilitating Work-related Conflict Discussions
NFED 1328291	1	Talent Management: Developing and Engaging Talent
NFED 1365344	1	Performance Appraisal Essentials: Planning for Appraisals
		Setting and Managing Priorities Within the Organization:
VA 2775983	1	Communication
VA 7067	2	Managing Change
NFED 1279265	1	Leading Teams: Building Trust and Commitment
NFED 1279268	1	Leading Teams: Dealing with Conflict
NFED 1279269	1	Leading Teams: Managing Virtual Teams
NFED 1325071	0.12	Building Trust Incrementally video
NFED 1325080	0.08	Inspiring Your Team video
NFED 1325093	0.1	Managing Communications in a Virtual Team interactive video
NFED 1327056	0.25	Developing Self-Sufficient Teams interactive video
NFED 1345913	0.5	Building and Leading Teams interactive video
NFED 1279258	1	Establishing Team Goals and Responsibilities
NFED 1279259	1	Elements of a Cohesive Team
NFED 1279260	1	Effective Team Communication
NFED 1377389	1	The Benefits & Challenges of Engaging Employees
NFED 1279263	1	Leading Teams: Establishing Goals, Roles, and Guidelines
NFED 1310156	1	Using Emotional Intelligence on the Job
VA 3853927	0.5	Having Developmental Conversations
NFED 1325068	0.12	Communicating a Shared Vision
NFED 1310194	1	Business Coaching: Conducting Coaching Sessions
Total	20.84	

### Curriculum ID: VBA-392 BAS Front Office Employees

	Learning	
TMS Item #	Hours	Title
NFED 1279264	1	Leading Teams: Developing the Team and its Culture
NFED 1279266	1	Leading Teams: Fostering Effective Communication & Collaboration
NFED 1279259	1	Elements of a Cohesive Team
VA 1339491	1	Suicidal Guidance
NFED 3177086	1	Microsoft Office 2010: Lync Meetings, Calls, Sharing and Collaboration
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 1278130	1	Business Grammar: Working with Words
NFED 1345919	0.6	Project Management Essentials
NFED 1328160	1	Overview of Project Management
NFED 1310264	1	Time Management: Avoiding Time Stealers
NFED 2163966	1	Public Speaking Strategies: Confident Public Speaking
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 1310138	1	Interpersonal Communication: Communicating Assertively
NFED 1324412	1	Communicating Across Cultures
		Generating Creative & Innovative Team Ideas: Maximizing Team
NFED 1278970	1	Creativity
NFED 2068026	1	Communicating During Difficult Times
NFED 1310156	1	Using Emotional Intelligence on the Job
NFED 1279257	1	Being an Effective Team Member
NFED 1279261	1	Using Feedback to Improve Team Performance
NFED 1325118	0.08	Support Your Leader video
NFED 1327070	0.25	Choosing the Right Team Culture interactive video
NFED 3479972	0.3	Contributing in a Team Environment interactive video
NFED 1279260	1	Effective Team Communication
Total	20.23	

	Learning	
TMS Item #	Hours	Title
NFED 1279257	1	Being an Effective Team Member
NFED 1310156	1	Using Emotional Intelligence on the Job
NFED 2071973	1	Preparing for Effective Business Meetings
NFED 2157008	1	Dealing with Common Meeting Problems
NFED 3177086	1	Microsoft Office: Lync Meetings, Calls, Sharing and Collaboration
NFED 1358542	1	Moving and Getting around in Excel
NFED 1358546	1	Using Basic Formulas in Excel 2010
NFED 1278134	1	Business Grammar: Common Usage Errors
NFED 1628310	1	Basic Presentation Skills: Creating a Presentation
NFED 1376087	1	Basic Presentation Skills: Planning a Presentation
NFED 1630310	1	Basic Presentation Skills: Delivering a Presentation
NFED 1328274	1	Receiving Feedback and Criticism
NFED 1377389	1	The Benefits and Challenges of Engaging Employees
NFED 1371795	1	Critical Thinking Essentials: Applying Critical Thinking Skills
NFED 1310262	1	Analyzing Your Use of Time
NFED 1279258	1	Establishing Team Goals and Responsibilities
NFED 1279259	1	Elements of a Cohesive Team
NFED 1279260	1	Effective Team Communication
NFED 1279261	1	Using Feedback to Improve Team Performance
NFED 1325118	0.08	Support Your Leader video
NFED 1327070	0.25	Choosing the Right Team Culture interactive video
VA 1339491	1	Crisis Management Refresher
NFED 3479972	0.3	Contributing in a Team Environment interactive video
Total	20.63	

### Curriculum ID: VBA-420 Quality, Training, and Site Visit Staff

Curriculum ID: VBA-421		
Web Communications Staff		

TMS Item #	Learning Hours	Title
VA 3881605	1	Centralized Mail
VA 3874859	1	Fully Developed Claim Refresher
VA 3881611	1	Reference Materials Refresher
VA 3910924	1	Standard Claims and Appeals Forms
VA 3881571	1	Appeals Process Refresher
VA 3881568	1	Hardship and Homeless Procedures
VA 3881612	1	Ancillary Benefits
VA 3881577	1	Disability Compensation Refresher
VA 3867860	1	Status of Claim Refresher
VA 3870991	1	Pension Refresher
VA 3881613	1	Education Refresher
VA 3881616	1	Vocational Rehabilitation and Employment Refresher
VA 972915	1	Introduction to VA Life Insurance
VA 3881617	1	VA Medical Center Refresher
VA 3881579	1	DOD Benefit Overview
VA 3881576	1	Survivor Benefit Refresher
VA 1339491	1	Crisis Management Refresher
VA 3881549	4	Emerging Issues and Hot Topics
Total	21	

### Curriculum ID: VBA-423 Outreach Staff

	Learning	
TMS Item #	Hours	Title
NFED 1279348	2	Communication Skills and Project Management
NFED 2011964	1	Public Speaking Strategies: Preparing Effective Speeches
NFED 1278928	2	Managing From Within – Self-Empowerment
VA 3790159	1	Conducting Effective Outreach
NFED 1278217	3.5	Conflict, Stress, and Time Management
VA 2084024	1.5	Connecting with Veterans
NFED 1324413	1	Culture and Effect on Communication
NFED 1341520	1.5	Military Cultural Awareness
VA 2939969	1.5	The History and Impact of Veterans Benefits
VA 3881471	1	Customer Service Training for Public Contact Teams
NFED 1666311	1	Developing Strong Customer Relationships
NFED 1327023	0.25	Giving Appropriate Feedback
NFED 3479980	0.3	Giving Feedback to Co-workers
NFED 1279257	1	Being an Effective Team Member
NFED 1327127	1	Giving Constructive Criticism
NFED 1278127	1	Business Writing: How to Write Clearly and Concisely
Total	20.55	

# Attachment 7:

### BAS FY 2016 National Training Curriculum – Regional Office Public Contact Representatives/Outreach Personnel/Coaches

	Learning	
TMS Item #	Hours	Title
VA 2939969	1.5	The History and Impact of Veterans Benefits
NFED 1279257	1	Being an Effective Team Member
NFED 1279260	1	Effective Team Communication
NFED 1279259	1	Elements of a Cohesive Team
NFED 1324412	1	Communicating Across Cultures
VA 3881471	1	Customer Service Training for Public Contact Teams
NFED 1666311	1	Developing Strong Customer Relationships
NFED 2157000	1	Communicating with Professionalism & Etiquette
NFED 1324390	1	Listening Essentials: Improving Your Listening Skills
NFED 1310156	1	Using Emotional Intelligence on the Job
VA 3790159	1	Conducting Effective Outreach
NFED 3857268	0.5	Workplace Security Awareness
VA 1339491	1	Crisis Management Refresher
VA 80886	0.5	The Face Behind the File- Medal of Honor
VA 8614	0.5	The Face Behind the File- GI Bill
VA 8615	0.5	The Face Behind the File- Will to Win
VA 8063	0.5	The Face Behind the File- Women at War
VA 16472	0.5	The Face Behind the File- Women on the Wing
NFED 1278127	1	Business Writing: How to Write Clearly & Concisely
NFED 1278128	1	Business Writing: Editing and Proofreading
NFED 1278131	1	Business Grammar: The Mechanics of Writing
NFED 1278130	1	Business Grammar: Working with Words
VA 3881568	1	Hardship and Homeless Procedures
TBD	2	Military Sexual Trauma Training
VA 3874859	1	Fully Developed Claim Refresher
VA 3881611	1	Reference Materials Refresher
VA 3867878	1	FOIA/PA Refresher
VA 3881571	1	Appeals Process Refresher
VA 3881572	1	Fiduciary Process Refresher
VA 3869121	1	Client Requested Letters Refresher
VA 3870971	1	Claim Development Refresher
VA 3881612	1	Ancillary Benefits
VA 3870984	1	Death Related Inquiries Refresher
VA 3881577	1	Disability Compensation Refresher

### Curriculum ID: VBA-396 Public Contact Team LAS/Outreach Personnel

VA 3870991	1	Pension- Related Refresher
VA 3881613	1	Education Refresher
VA 3881616	1	Vocational Rehabilitation and Employment Refresher
VA 972915	1	Introduction to VA Life Insurance
VA 3881617	1	VA Medical Center Refresher
VA 3881604	3	State-Specific Issues for PCT
Total	40.5	

### Curriculum ID: VBA-424 Public Contact Coach

	Learning	
TMS Item #	Hours	Title
NFED 1716455	1	Key Strategies for Managing Cross-functional Teams
NFED 1279261	1	Using Feedback to Improve Team Performance
NFED 1327031	0.25	Developing People
NFED 1278163	1	Leadership Essentials: Motivating Employees
NFED 1279266	1	Leading Teams: Fostering Effective Communication & Collaboration
NFED 2775976	1	Essential Mentoring Techniques: Building and Maintaining
NI LD 2773970	I	Mentoring Relationships
NFED 1310195	1	Business Coaching: Building the Coaching Relationship
NFED 1310194	1	Business Coaching: Conducting Coaching Sessions
NFED 3124162	1	Handling Difficult Conversations Effectively
VA 3881471	1	Customer Service Training for Public Contact Teams
VA 3881604	2	State-Specific Issues for PCT
NFED 1279264	1	Leading Teams: Developing the Team and its Culture
NFED 1279265	1	Leading Teams: Building Trust and Commitment
NFED 1279267	1	Leading Teams: Motivating and Optimizing Performance
NFED 1279268	1	Leading Teams: Dealing with Conflict
NFED 1325071	0.12	Building Trust Incrementally video
NFED 1325080	0.08	Inspiring Your Team video
NFED 1327056	0.25	Developing Self-Sufficient Teams interactive video
NFED 1345913	0.5	Building and Leading Teams interactive video
NFED 1279258	1	Establishing Team Goals and Responsibilities
NFED 1279259	1	Elements of a Cohesive Team
NFED1279260	1	Effective Team Communication
VA 1339491	1	Crisis Management Refresher
	20.2	
Total		